

Annuity Quick Quote.com

A Division of Lead Brokerage, LLC

Please complete the following contracting packages and then fax to
Lead Brokerage at (315) 682-0349.

If any questions, concerns or changes to existing contracts may arise, please feel free to
contact Bryan Place or Tom Long at 888-693-8393.

**Lead Brokerage
104 Smith Street
PO Box 59
Manlius, New York 13104**

Phone: (888) 693-8393

Fax: (315) 682-0349

www.AnnuityQuickQuote.com

Licensed Agents

Dear Fellow Agent- Get appointed and licensed with our General Agency:

The fastest and easiest way to get appointed and/or licensed is to click the insurance company names below and simply download the proper appointment forms that are needed. Upon completion of the paperwork, please fax to (315) 682-0349. If you may have any questions, feel free to call us at (888) 693-8393 to speak with either Bryan Place or Tom Long.

- American National
- First Colony
- Genworth
- Genworth New York
- Great American
- ING/ ReliaStar
- Integrity
- MetLife
- National Integrity
- Presidential Life
- Prudential
- SBLI
- United of Omaha

Appointment Form

I Four Easy Steps to an Appointment

1. Complete the Personal Information Sheet

The Personal Information Sheet is used to obtain information necessary to establish a file on the producer requesting an appointment.

2. Attach a Copy of your Resident State Insurance License

Producer should have been issued a certificate (license) when he/she passed his/her resident state insurance exam. If you do not have a copy of this certificate, please contact your resident state insurance department and have a duplicate license issued and mailed to you.

3. Attach your Non-Resident State Insurance License

If a producer is going to be soliciting clients in a state(s) other than his/her resident state, he/she must obtain the appropriate securities registration and state affiliation(s) as well as an insurance license(s) with the proper line(s) of authority (varies by state). Please contact your Broker/Dealer home office for assistance in obtaining non-resident licenses and registrations.

4. Attach your Form U-4 Registration Status Report (if requesting variable authority)

Your Form U-4 is maintained at your Broker/Dealer back office; please contact your registration/licensing department to obtain a copy of the page from the WebCRD showing your registration status with your current Broker/Dealer. If the producer is going to solicit in non-resident states, he/she must have his/her Broker/Dealer obtain appropriate securities registrations in these states.

II Appointment Processing Procedures

Once your Broker-Dealer (or insurance affiliate) has been appointed, you may submit your appointment request according to the following state requirements:

You may submit your appointment request concurrent with your first application in the following states:

Arkansas, California, Connecticut, Florida, Georgia, Hawaii, Idaho, Iowa, Kansas, Kentucky, Maine, Massachusetts, Michigan, Minnesota, Mississippi, Montana, Nebraska, Nevada, New Hampshire, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Pennsylvania, Puerto Rico, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, Washington and West Virginia.

Appointment effective two weeks after receipt of completed paperwork:

Alabama, Delaware, District of Columbia, Louisiana, Oklahoma, South Dakota, and Wisconsin.

Must be state licensed (no state appointment necessary) - appointment paperwork necessary for system:

Alaska, Arizona, Colorado, Illinois, Indiana, Maryland, Missouri, Oregon, Rhode Island, and Wyoming.

RETURN LICENSING APPOINTMENT FORMS TO YOUR BROKER-DEALER FOR CORPORATE SIGNATURE

Appointment Form

I. Personal Information

Please check one: Broker/Dealer Planner Bank Wirehouse

Producers Name _____ Date of Birth _____ Social Security # _____

Branch/Business Address _____ Business Phone _____

City _____ State _____ Zip _____

Resident Address _____

City _____ State _____ Zip _____

Branch Office Address (if different from Business Address) _____ Branch Phone _____

City _____ State _____ Zip _____ Branch Phone _____

Representative number at your firm (required) _____ E-Mail Address _____

II. Licensing Information

Resident State License Number (a copy of the license must be sent along with this form) _____

Non-Resident State License Number(s) (a copy of the license must be sent along with this form) _____

Broker/Dealer Name _____ Broker/Dealer Tax ID# _____ Broker/Dealer Phone _____

Insurance Agency Name _____ Insurance Agency Tax ID # _____ Insurance Agency Phone _____

CRD number (a copy of the U-4 print-out form WebCRD showing your registration status with your employer must be sent along with this form if applying for a variable appointment) _____

Please check the MetLife affiliated insurance company(ies) with which you are requesting an appointment:
(firm must have active Selling Agreement with each insurance company selected)

- | | |
|--|--|
| <input type="checkbox"/> MetLife Investors USA Insurance Company | <input type="checkbox"/> Metropolitan Life Insurance Company |
| <input type="checkbox"/> First MetLife Investors Insurance Company (NY only) | <input type="checkbox"/> New England Life Insurance Company |
| <input type="checkbox"/> MetLife Investors Insurance Company | <input type="checkbox"/> General American Life Insurance Company |
| <input type="checkbox"/> MetLife Life and Annuity Company of CT | <input type="checkbox"/> Long Term Care (Metropolitan Life) |
| <input type="checkbox"/> MetLife Insurance Company of CT | <input type="checkbox"/> Other: _____ |

Florida and Pennsylvania requests only, please list employment history for the past five years:

Employer Name _____ Address _____ Years Employed _____ Reason for Leaving _____

III. Background Information

(Attach a written explanation, including date of event and discharge, for yes answers.)

- | | Yes | No |
|--|--------------------------|--------------------------|
| 1. Do you have any prior affiliation with MetLife, MetLife Investors, New England, Walnut Street Securities, Tower Square Securities, General American Life Insurance Company, MetLife Life and Annuity Company of CT, MetLife Insurance Company of CT, or any of their affiliates?
If yes, please indicate which company _____ | <input type="checkbox"/> | <input type="checkbox"/> |
| 2. Are you covered under your company's Errors and Omissions (E&O) policy?
If not, attach the declaration page of your E&O policy. | <input type="checkbox"/> | <input type="checkbox"/> |
| 3. Have you ever been convicted of any felony?
If said felony conviction was related to dishonesty or breach of trust, have you received, subsequent to such conviction, written consent from an authorized insurance regulator that you may be employed in the insurance industry? If yes, attach a copy of such consent. | <input type="checkbox"/> | <input type="checkbox"/> |
| 4. Has the NASD or any Federal or state regulatory agency ever: | | |
| (a) found you to have made a false statement or omission or been dishonest, unfair, or unethical? | <input type="checkbox"/> | <input type="checkbox"/> |
| (b) found you to have been involved in a violation of investment- OR insurance-related statutes or regulations? | <input type="checkbox"/> | <input type="checkbox"/> |
| (c) found you to have been a cause of an investment-OR insurance-related business having its authorization to do business denied, suspended, revoked, or restricted? | <input type="checkbox"/> | <input type="checkbox"/> |
| (d) entered an order against you in connection with investment- OR insurance-related activity? | <input type="checkbox"/> | <input type="checkbox"/> |
| (e) denied, suspended, or revoked your registration or license or otherwise prevented you from associating with an investment- OR insurance-related business, or disciplined you by restricting your activities? | <input type="checkbox"/> | <input type="checkbox"/> |
| (f) revoked or suspended your license as an attorney, accountant, or federal contractor? | <input type="checkbox"/> | <input type="checkbox"/> |
| 5. Has any foreign government, court, regulatory agency, or exchange ever entered an order against you related to investments or fraud? | <input type="checkbox"/> | <input type="checkbox"/> |
| 6. Have you ever been or are you currently the subject of an investment related, insurance related, or consumer-initiated complaint? | <input type="checkbox"/> | <input type="checkbox"/> |
| 7. Have you ever been discharged or permitted to resign because you were accused of: | <input type="checkbox"/> | <input type="checkbox"/> |
| (a) violating investment-OR insurance-related statutes, regulations, rules or industry standards of conduct? | <input type="checkbox"/> | <input type="checkbox"/> |
| (b) fraud or wrongful taking of property? | | |
| 8. Have any contracts that you held with any insurance companies been cancelled for cause (not including productivity)? | <input type="checkbox"/> | <input type="checkbox"/> |
| 9. Has any policy or application for errors and omissions insurance on your behalf ever been declined, canceled, or renewal refused? | <input type="checkbox"/> | <input type="checkbox"/> |
| 10. Have you ever had any of the following: sought protection from creditors; declared bankruptcy, had a lien or judgment, had a creditor charge off an account/payables as bad debt or uncollectible, or had any other problems in your credit history? | <input type="checkbox"/> | <input type="checkbox"/> |
| 11. Are you under legal order/judgment to make monetary payments to another person or business entity or have you ever had your wages garnished? | <input type="checkbox"/> | <input type="checkbox"/> |

Appointment Form

IV. Alliance Participation

(For New England APPOINTMENTS ONLY – Check all categories as Yes or No)

CPA Alliance Yes No
 Bank Alliance Yes No

Property and Casualty affiliation Yes No
 MetLife Auto & Home affiliation Yes No

V. IMSA Statement

The MetLife affiliated insurance companies (MetLife) are committed to conducting business with the highest ethical and legal standards. We have established a tradition of integrity in dealing with our customers. MetLife has adopted the ethical market of conduct program of the Insurance Marketplace Standards Association (IMSA). As described below, MetLife, all employees and distributors are expected to observe the Principles and Code of IMSA:

1. To conduct business according to high standards of honesty and fairness and to render that service to our customers which, in the same circumstance, we would apply to or demand for itself.
2. To provide competent and customer-focused sales and service.
3. To engage in active and fair competition.
4. To provide advertising and sales materials that are clear as to purpose and honest and fair as to content
5. To provide for fair and expeditious handling of customer complaints and disputes.
6. To maintain a system of supervision and review that is reasonably designed to achieve compliance with these principles of ethical market conduct.

VI. Acknowledgement and Authorization

I hereby certify that I have read and understand the items on this appointment form and that my answers are true and complete to the best of my knowledge. I have been advised that MetLife, Inc., Metropolitan, General American Life Insurance Company, Walnut Street Securities, Tower Square Securities, MetLife Investors, New England Financial, and MetLife Life and Annuity Company of CT, MetLife Insurance Company of CT and their affiliates (hereafter referred to as "The Companies") may conduct investigations in connection with my request to represent The Companies in the solicitation of certain insurance products. I authorize an inquiry to be made of all sources deemed appropriate by The Companies for the purpose of obtaining information concerning my business practices and ethics, background, credit history, and financial status, including, but not limited to, my record, if any, on file with the NASD Central Records Depository. Any information that The Companies may obtain about me will be treated as confidential and may be shared with the appointing general agent, if necessary. I release the broker/dealer and/or its agents and any person or entity, which provide information pursuant to this authorization, from any and all liabilities, claims or lawsuits in any matter related to the information obtained from any and all of the above referenced sources used. I understand that no right to commission or other compensation shall arise or exist until I have been appointed and all due diligence successfully approved. If I am approved, I shall accept as full compensation for all services to be performed by me, the compensation provided in the applicable commission and compensation schedule as issued, substituted or changed. As an appointed agent/broker, I shall observe and be bound by the rules and regulations of The Companies. FAIR CREDIT REPORTING ACT – As part of its regular procedures, The Companies may obtain an investigative consumer report. It may deal with character, reputation, personal traits and life style. It may involve personal interviews with friends, neighbors and associates. I understand I have the right to make, within a reasonable amount of time, a written request for details on the name and address of the agency making the report. I further understand that depending on the state law, subjects of an investigative consumer report may have the right to: 1) request that they be interviewed in connection with the making of the report; and 2) receive a copy of the report upon request. My signature below constitutes my agreement and authorization to above. I understand that if any of the material information I provided is found to be incorrect or incomplete, it may be grounds for not appointing, contracting and termination at the discretion of The Companies.

I agree to conduct my business in accordance with the IMSA Principles of Ethical Market Conduct.

CORPORATE:

Name

Signature

Date

INDIVIDUAL:

Name

Signature

Date

Appointment Form

Please check the MetLife affiliated insurance company(ies) with which you are requesting an appointment:
 General American New England Financial Metropolitan Life Insurance Company
 MetLife Investors USA Insurance Company MetLife Investors Insurance Company
 First MetLife Investors Insurance Company (*NY only*) Long Term Care

I. Personal Information

Please check one: Broker Agency

Mr Mrs Miss Ms

 Producer Name Date of Birth Social Security Number

 Business Address Business Phone

 City State Zip E-Mail Address

 Resident Address

 City State Zip

 Agency Name Tax ID#

 City State Zip Branch Phone

 Officer Name Social Security Number License #

II. Licensing Information

 Broker Resident State License Number (*a copy of the license must be sent along with this form*)

 Broker Non-Resident State License Number(s) (*a copy of the license must be sent along with this form*)

 Agency Resident State License Number(s) (*a copy of the license must be sent along with this form*)

 Agency Non-Resident State License Number(s) (*a copy of the license must be sent along with this form*)

Florida and Pennsylvania requests only, please list employment history for the past five years:
Employer Name Address Years Employed Reason for Leaving

Appointment Form**III. Background Information** *(Attach a written explanation, including date of event and discharge, for yes answers.)*

	Yes	No
1. Do you have any prior affiliation with MetLife, MetLife Investors, New England Financial, Walnut Street Securities, General American, or any of their affiliates? If yes, please indicate which company _____	θ	θ
2. Are you covered under your company's Errors and Omissions (E&O) policy? If not, attach the declaration page of your E&O policy.	θ	θ
3. Have you ever been convicted of any felony? If said felony conviction was related to dishonesty or breach of trust, have you received, subsequent to such conviction, written consent from an authorized insurance regulator that you may be employed in the insurance industry? If yes, attach a copy of such consent.	θ	θ
4. Has the NASD or any Federal or state regulatory agency ever:		
(a) found you to have made a false statement or omission or been dishonest, unfair, or unethical?	θ	θ
(b) found you to have been involved in a violation of investment- OR insurance-related statutes or regulations ?	θ	θ
(c) found you to have been a cause of an investment- OR insurance-related business having its authorization to do business denied, suspended, revoked, or restricted?	θ	θ
(d) entered an order against you in connection with investment- OR insurance-related activity?	θ	θ
(e) denied, suspended, or revoked your registration or license or otherwise prevented you from associating with an investment- OR insurance-related business, or disciplined you by restricting your activities?	θ	θ
(f) revoked or suspended your license as an attorney, accountant, or federal contractor?	θ	θ
5. Has any foreign government, court, regulatory agency, or exchange ever entered an order against you related to investments or fraud?	θ	θ
6. Have you ever been or are you currently the subject of an investment related, insurance related, or consumer-initiated complaint?	θ	θ
7. Have you ever been discharged or permitted to resign because you were accused of:		
(a) violating investment- OR insurance-related statutes, regulations, rules or industry standards of conduct?	θ	θ
(b) fraud or the wrongful taking of property?	θ	θ
8. Have any contracts that you held with any insurance companies been cancelled for cause (not including productivity)?	θ	θ
9. Has any policy or application for errors and omissions insurance on your behalf ever been declined, canceled, or renewal refused?	θ	θ
10. Have you ever had any of the following: sought protection from creditors; declared bankruptcy, had a lien or judgement, had a creditor charge off an account/payables as bad debt or uncollectible, or had any other problems in your credit history?	θ	θ
11. Are you under any legal order/judgement to make monetary payments to another person or business entity or have you ever had your wages garnished?	θ	θ

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1. To conduct business according to high standards of honesty and fairness and to render that service to our customers which, in the same circumstance, we would apply to or demand for itself.
2. To provide competent and customer-focused sales and service.
3. To engage in active and fair competition.
4. To provide advertising and sales materials that are clear as to purpose and honest and fair as to content.
5. To provide for fair and expeditious handling of customer complaints and disputes.
6. To maintain a system of supervision and review that is reasonably designed to achieve compliance with these principles of ethical market conduct.

V. Acknowledgement and Authorization

I hereby certify that I have read and understand the items on this appointment form and that my answers are true and complete to the best of my knowledge. I have been advised that MetLife, Inc., Metropolitan, General American, Walnut Street Securities, MetLife Investors, and New England Financial and their affiliates (hereafter referred to as "The Companies") may conduct investigations in connection with my request to represent The Companies in the solicitation of certain insurance products. I authorize an inquiry to be made of all sources deemed appropriate by The Companies for the purpose of obtaining information concerning my business practices and ethics, background, credit history, and financial status, including, but not limited to, my record, if any, on file with the NASD Central Records Depository. Any information that The Companies may obtain about me will be treated as confidential and may be shared with the appointing general agent, if necessary. I release the broker/dealer and/or its agents and any person or entity, which provide information pursuant to this authorization, from any and all liabilities, claims or lawsuits in any matter related to the information obtained from any and all of the above referenced sources used.

I understand that no right to commission or other compensation shall arise or exist until I have been appointed and all due diligence successfully approved. If I am approved, I shall accept as full compensation for all services to be performed by me, the compensation provided in the applicable commission and compensation schedule as issued, substituted or changed. As an appointed agent/broker, I shall observe and be bound by the rules and regulations of The Companies.

FAIR CREDIT REPORTING ACT - As part of its regular procedures, The Companies may obtain an investigative consumer report. It may deal with character, reputation, personal traits and life style. It may involve personal interviews with friends, neighbors and associates. I understand I have the right to make, within a reasonable amount of time, a written request for details on the name and address of the agency making the report. I further understand that depending on the state law, subjects of an investigative consumer report may have the right to: 1) request that they be interviewed in connection with the making of the report; and 2) receive a copy of the report, upon request. My signature below constitutes my agreement and authorization to above. I understand that if any of the material information I provided is found to be incorrect or incomplete, it may be grounds for not appointing, contracting and termination and the discretion of The Companies.

I agree to conduct my business in accordance with the IMSA Principles of Ethical Market Conduct.

Corporate:		
Name	Signature	Date
Individual:		
Name	Signature	Date